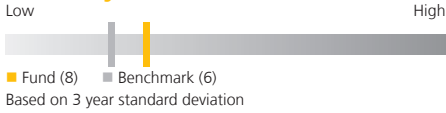


Manulife Canadian Equity Fund (Beutel Goodman)

Volatility meter



How the underlying fund is invested

Composition



Equity Industry



Geographic split



Top holdings within the underlying fund

(As at September 30, 2018)

Royal Bank of Canada	9.37%
Toronto-Dominion Bank	9.19%
Beutel Goodman Small Cap Series D	7.60%
Rogers Communications Inc	6.92%
Brookfield Asset Management Inc	4.74%
Nutrien Ltd	4.68%
Bank of Nova Scotia	4.67%
Magna International Inc	4.24%
Metro Inc	3.74%
Canadian Natural Resources Ltd	3.63%

Primary investment process

Fundamental, Bottom-up

Equity style and capitalization

Value	Core/Blend	Growth	
●			Large
			Medium
			Small
			All cap

Note: All rates of return are shown before investment management fees or taxes have been deducted.

The rate of return is used only to illustrate the effects of the compound growth rate and is not intended to reflect the future values or returns in the Fund. Operating expenses are the costs of operating and maintaining a fund, and include items such as legal, audit, trustee, custodial, and fund valuation fees. Operating expenses are incurred by the Segregated Fund and by the Underlying Fund (if applicable). Manulife's segregated fund operating expenses are included in the Investment Management Fees.

Source: Lipper, a Thomson Reuters company

UNDERLYING FUND -> **Beutel Goodman Canadian Equity-I**

Objective This Fund seeks long-term capital appreciation primarily through investments in common shares and other equity securities of established Canadian issuers.

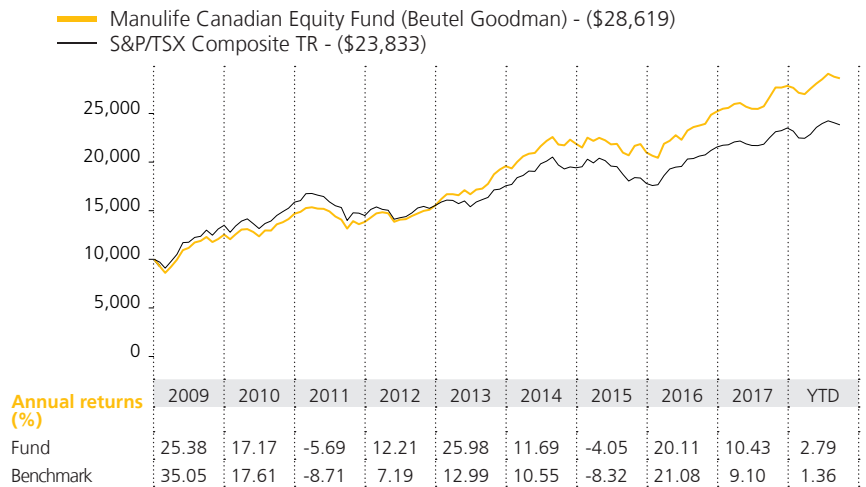
Managed by Beutel, Goodman & Company Ltd.

Fund managers Mark D. Thomson, Stephen J. Arpin, James W. Black, William Otton, Pat Palozzi

Inception date	Underlying fund	Segregated Fund
Total assets	April 2005	May 2005
Operating expense (2017)	\$6,769.8 million	\$1,184.5 million
	0.0667%	0.03%

Overall past performance

This graph shows how a \$10,000 investment in this fund would have changed in value over time, based on gross returns. **Gross rates of return are shown before investment management fees have been deducted.**



Annualized compound returns (As at September 30, 2018)

This table shows the historical annual compound total return of the fund compared with the benchmark, as outlined in the rate of return expectation below.

	3 mo (%)	1 year (%)	2 year (%)	3 year (%)	5 year (%)	10 year (%)
Fund	0.34	7.27	9.75	11.39	10.00	9.42
Benchmark	-0.57	5.87	7.52	9.69	7.80	6.30

Investment objective

Over the long term, the Fund strives to outperform the S&P/TSX Composite Total Return Index.

