Volatility meter Low

BALANCED

56.36% 22.19% 4.68% 3.00% 1.81% 1.78%

1 35%

8.83%

Code 5482 / GBALF

■ Fund (8) ■ Benchmark (8) Based on 3 year standard deviation

How the underlying fund is invested

Composition

Canadian Fixed Income	30.79%
Foreign Equity	20.84%
United States Equity	20.64%
Canadian Equity	17.77%
Cash & Equivalents	8.21%
United States Fixed Income	1.54%
Foreign Fixed Income	0.21%

Geographic split

	Canada
	United States
	Japan
	United Kingdom
1	China China
	Switzerland
	Ireland
	Other

Top holdings within the underlying fund (As at June 30, 2020)

TD Greystone International Equity Fund	20.72%
TD Greystone Canadian Equity Fund	18.63%
Can House No1 1.500% 15-Dec-2021	1.58%
Microsoft Corp	1.57%
Can House No1 2.350% 15-Jun-2023	1.51%
Can House No1 2.400% 15-Dec-2022	1.38%
Apple Inc	1.19%
Ontario 2.800% 02-Jun-2048	1.18%
Amazon.com Inc	1.02%
Government of Quebec 3.500% 01-Dec-2048	1.01%

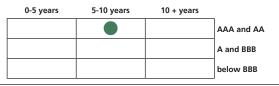
Primary investment process

Fundamental, Bottom-up

Equity style and capitalization



Target duration and credit quality



Note: All rates of return are shown before investment management fees or taxes have been deducted.

The rate of return is used only to illustrate the effects of the compound growth rate and is not intended to reflect the future values or returns in the Fund. Operating expenses are the costs of operating and maintaining a fund, and include items such as legal, audit, trustee, custodial, and fund valuation fees. Operating expenses are incurred by the Segregated Fund and by the Underlying Fund (if applicable). Manulife's segregated fund operating expenses are included in the Investment Management Fees.

Source: Lipper, a Refinitiv company

Manulife Balanced Fund (Greystone)

UNDERLYING FUND -> Greystone Balanced Fund

Objective The Greystone Balanced Fund seeks superior long-term total returns (current income and capital appreciation) by investing in a balanced portfolio of equity and fixed income asset classes, including foreign equities.

Managed by TD Greystone Asset Management

Fund managers TD Greystone Asset Strategy Team Inception date Total assets **Operating expense (2018)**

Underlying fund January 1993 \$513.7 million 0.03%

Segregated Fund March 2008 \$59.9 million 0.03%

Overall past performance

This graph shows how a \$10,000 investment in this fund would have changed in value over time, based on gross returns. Gross rates of return are shown before investment management fees have been deducted.

Manulife Balanced Fund (Greystone) - (\$19,628) Blend: Greystone Balanced - (\$19,106)

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Annual returns (%)	2011	2012	2013	2014	2015	2016	2017	2018	2019	YTD
Fund	-4.39	8.03	15.68	11.68	8.86	4.37	10.92	-2.30	17.27	1.87
Benchmark	0.18	7.61	12.49	10.96	6.49	6.76	8.65	-1.61	15.23	1.39

Annualized compound returns (As at June 30, 2020)

This table shows the historical annual compound total return of the fund compared with the benchmark, as outlined in the investment objective below

	3 mo (%)	1 year (%)	2 year (%)	3 year (%)	5 year (%)	10 year (%)
Fund	11.06	7.33	6.40	7.22	6.52	8.36
Benchmark	10.84	6.01	5.84	6.29	6.16	7.89

Investment objective

Benchmark changed as at April 1, 2014 Over the long term, this fund is expected to outperform a benchmark comprised of the following:

- 24% S&P/TSX Composite Index
- 37% FTSE TMX Canada Universe Bond Index
- 18% S&P 500
- 18% MSCI EAFE (net)
- 3% FTSE TMX Canada T-Bill Index

Manulife