Investment Management Services



Notice

Fund Manager Manulife Asset Management

Date December 2015

Notice

Manulife Asset Management ('MAM') has announced that changes will be made to the MAM Liability Driven Investment Funds' benchmarks. Effective January 15, 2016, the Custom Benchmarks will be updated to reflect the use of the new mortality table (CPM2014), promulgated by the Acturial Standards Board for the Canadian Institute of Actuaries ('CIA') which will result in an increase to the duration of the funds benchmarks.

Products Affected

MAM Short-Term Liability Government Bond Fund (GBRS) MAM Mid-Term Liability Government Bond Fund (GBRS) MAM Long-Term Liability Government Bond Fund (GBRS)

Impact

Benchmark Changes

The Custom Benchmarks of the Funds are designed using proprietary methodologies which take into account underlying demographic profiles, mortality rates and target cash-flow structures. The change in the mortality input data (lengthening of life expectancy) has resulted in changes to the Custom Benchmarks and their duration profiles. As a consequence, the duration of each fund will increase by approximately 0.5 years based on the Quantitative Management Teams' evaluation to match the increase in duration of each fund's respective benchmark.

Investment Process and Philosphy

The funds' invesment policies and investment process remains the same. The Quantitative Management Team's methodologies are also unchanged and the funds will continue to be managed to match as closely as possible the characteristics of the fund benchmarks.

Closing Remarks

There are no concerns with the upcoming changes to the Liability Investment Funds' Custom Benchmarks. As it is expected that the new mortality table will also be applied to the valuation of the plan's liabilities resulting in a similar lengthening in duration, there should be no need for reallocations of plan assets between funds as a result of these changes. IMS will continue to monitor the benchmark changes in the coming months to assess that the investment objectives of the funds are continuing to be met.

For Advisor / GBRS Client Use Only - not for use with the public. The i-Watch® Alert and i-Watch® Notice are Manulife Investment Management Services ('IMS') publications. The information contained herein is neither all-inclusive nor guaranteed by IMS and is subject to change as market and other conditions warrant. This report is for information purposes only and is not intended as an offer or solicitation with respect to the purchase or sale of any individual investment. No part of this publication may be reproduced in any manner without the prior written consent of IMS and / or The Manufacturers Life Insurance Company (Manulife).

Manulife, the Block Design, the Four Cubes Design, Strong Reliable Trustworthy Forward-thinking, Investment Watch, on-Watch, i-Watch® and the i-Watch® logo are the registered trademarks of The Manufacturers Life Insurance Company (Manulife) and are used by it, and by its affiliates under license.

